

# Transforming health care together



# We are a health services innovation company

## OUR MISSION

Helping people live healthier lives and helping make the health system work better for everyone



## COMPETENCIES

Data and Analytics

Clinical Expertise — Embedded Technology — Consumer Experience

## OUR BUSINESSES

OptumInsight | OptumHealth | OptumRx®

We aspire to improve experiences  
and outcomes for everyone we serve  
while reducing the total cost of care

# We connect and serve across the health care system

PROVIDERS  
**9 out of 10**  
U.S. hospitals



GOVERNMENTS  
**34 states**  
and D.C. served



HEALTH PLANS  
**4 out of 5**  
organizations



LIFE SCIENCES  
**~75**  
organizations



EMPLOYERS  
**~9 out of 10**  
Fortune 100

CONSUMERS  
**125+ million**  
empowered individuals



# Providing comprehensive solutions across health care



## OptumInsight

Making the health system smarter, more efficient, and more connected through research and consulting, technology and managed services



## OptumHealth

Engaging people in their health and well-being, managing population health with a holistic view of the individual, and providing effective and lower-cost local care delivery



## OptumRx

Going beyond traditional pharmacy benefit management to empower better choices through synchronized care – driving better outcomes while reducing the total cost of care



# OptumInsight: Improving performance with analytics, technology and expertise

## Providing insightful **research and consulting** that drives action

- **~250M lives** of clinical and claims data leveraged for research and innovation
- **1,600+** research and consulting professionals with experience across health care
- **Serving 4,600+** member organizations

## Delivering **analytics and technology** that puts market leading insights and innovation into workflows

- **21 of the top 25** U.S. health plans leverage Optum analytics
- Investing **~\$4.2B** annually on **technology development and innovation**

## Performing **services that drive best practices** and optimize financial performance

- **~\$75B in billings managed** for customers by Optum360
- **Process 2.9B+ claims** per year, **99.5%+ accuracy**
- **~\$30B in annual health plan and employer savings** through Optum payment integrity solutions



As of Q4 2020 data

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# OptumHealth: Enabling a comprehensive and connected continuum of care

## Engaging people in their **health and well-being**

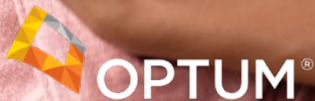
- **Serving 98M** unique individuals
- Inspiring members to **earn \$2B+** in **health-related incentive rewards**
- Managing **7.5M+** **health savings accounts** with **over \$16B** in **assets under management**
- Optum Bank is **the leading HSA provider**

## Managing population health with a **holistic view of the individual's needs**

- Providing behavioral health networks with **access to ~240K providers**
- Touching **2M+** Veterans and Military Service members in the last year

## Providing effective **local care delivery**

- **Serving 19M+** consumers
- **1.6M+** evaluations through HouseCalls performed enterprisewide in 2020
- **52K+** aligned care delivery physicians
- **12K+** advanced practitioners



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# OptumRx: Empowering better choices through synchronized care

## **Members:** Providing a simple, affordable and personalized experience

- **62% of the time members accept health and savings offers**
- **52% of nonadherent members become adherent** within six months in the Medication Adherence program
- **\$225 average member savings** per eligible script with PreCheck MyScript®

## **Care Providers:** Empowering physicians at the point of care with cost, clinical and benefit information for better choices

- **80% tier 3 medications moved to lower cost options**
- **30%+ prior authorizations initiated** electronically or avoided with PreCheck MyScript

## **Plan Sponsors:** Enabling you with insights and flexible choices for more control over the total cost of care

- **40% lower specialty PMPM spend**
- **\$26 PMPM pharmacy savings**
- **Up to \$25 PMPM medical savings**



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Providing 125M+ consumers with solutions that make a positive difference



to live their  
**fullest lives**

# Bringing our values and commitment to you



## **Integrity**

Honor commitments.  
Never compromise ethics

## **Compassion**

Walk in the shoes of people we serve  
and those with whom we work

## **Relationships**

Build trust through collaboration

## **Innovation**

Invent the future and learn from the past

## **Performance**

Demonstrate excellence in everything we do